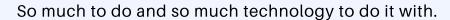


JUNE 2021 UPDATE

IN GENERAL

Just as the world reopens, and our groups are planning for the next OE, the best advice we can offer is: TAKE A BREATH.





Do you really need all of it? Will your employees have the patience to learn the new workflows? Can we tweak what you have and make it better? Optimizing tech stacks needs to be guided by the admin user, the employee experience, and the time it takes to roll out new programs and processes.

A deep dive on the discovery side of functionality needs can configure what you need today and help you plan for tomorrow, particularly as you review HCM vs. HRIS vs. Ben Admin.

POINT SOLUTIONS

Companies will be looking at the trifecta of people, place, and process as they concentrate on helping their greatest asset learn, work, and live.

If your solution is working at 80% or better, you may just need some innovative point solutions to fill the gap and get you through the next six months:



Pay on demand can now be integrated with many payroll providers. So much so, that Daily Pay just raised \$500Million in capital to advance their specific solution.



Return to work solutions around health monitoring are available. These solutions include Employee Temperature Screening, Onsite COVID Testing, and Workplace Travel Vaccine. There are also solutions to assist with Backup Childcare and Corporate Concierge Services.



Mental health well-being assistance is still at the top of Human Resources reemergence plan. Digital technology is used to create training platforms with courses based in science and positive psychology that help employees create a total wellness program. For example, there are applications such as Total Brain, LifeDojo and WellBalance.

NEW TO THE MARKET



Charus, founded by former Empyrean and Synhgry, is "optimized to support employers from 100 to 100,000 employees." We are exploring where this might fit into your client base.

ABOUT US

Happy to report that we have been invited back to the Paycor Advisory Board and will be speaking at PlanSource Eclipse 2022 in Laguna Beach.

ICYMI

- ebm just announced e3 Concierge which provides solutions for employee education, engagement, and enrollment support. Licensed Concierge Counselors will help your employees navigate the benefits that you already offer.
- Everything Benefits has been acquired by UKG. Already a strategic partner, this will tighten integration for the SMB. It's all about the downmarket this year.
- VOYA purchased Benefit Strategies improving their HSA, flex spending, and call center support
- Nayya raised \$37 million in Series B Growth Capital. Technology designed to enhance individual employee engagement using AI so assess a variety of data points.



UPCOMING IN PERSON MEETINGS

BenPro

August 16-18 The Omni La Costa San Diego, CA

Talent Connect

October 14-16
Boston, MA
For LinkedIn corporate customers,
with a focus on recruiting

LMCIS - HERE TO HELP

Rethinking your technology strategy?

Let us help with an agency specific plan that showcases your best carrier and solutions partners. Our technology partners have changed dramatically.

Retained basis or one group at a time. Let us know what your needs are.

Leslie Miller - leslie@lesliemillerinsurance.com **Jill McCarthy** - jill@lesliemillerinsurance.com



SHARE THE KNOWLEDGE

If you are sharing this with a colleague, invite them to join our community.

Send us the contact information and we will add them to our list

LMCIS - Leslie Miller Custom Insurance Solutions https://www.lesliemillerinsurance.com

